



AGRICULTURE



CORPORATE



RETAIL



SAFETY SOLUTIONS AFRICA™

OCCUPATIONAL HEALTH AND SAFETY
RISK MANAGEMENT SERVICES

NO MATTER WHAT INDUSTRY YOU ARE IN



GOVERNMENT



EVENTS



ENGINEERING AND CONSTRUCTION



ROADS AND TRANSPORT



MEDICAL

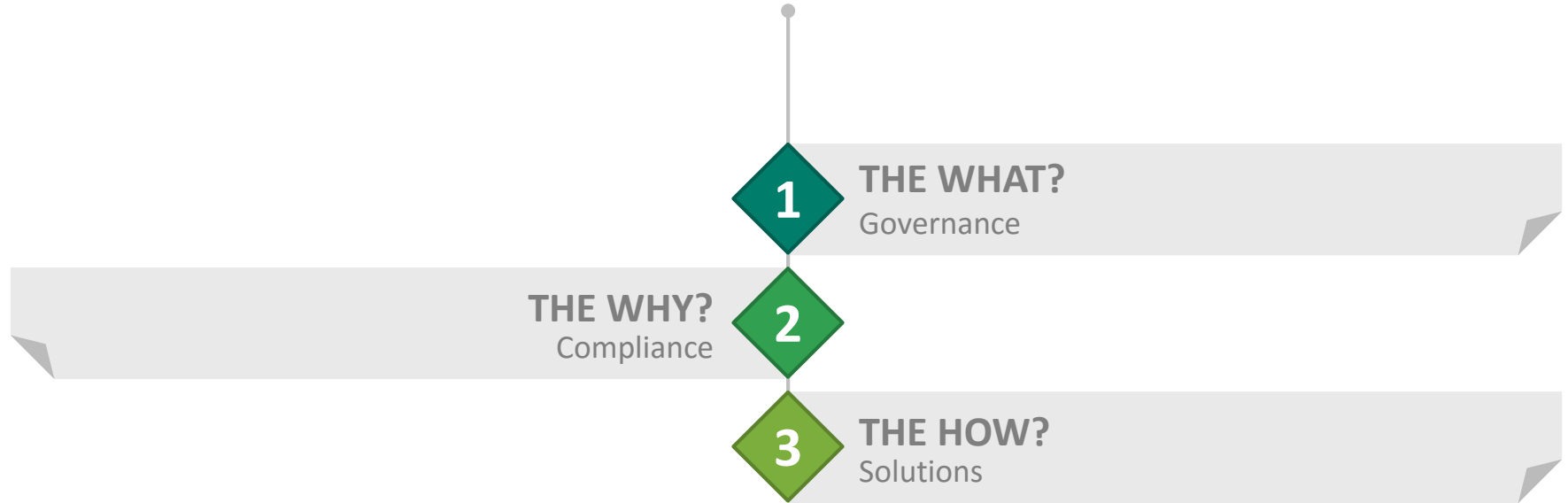


EDUCATION

SAFETY MATTERS

Why does safety matter?

We will show you how your business can save money, keeping health and safety at the forefront





THE WHAT?

GOVERNANCE IN TERMS OF THE OCCUPATIONAL
HEALTH AND SAFETY ACT 85 OF 1993



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EVENTS

To profit or Not

As business owners, we are continually faced with challenges

CONTINUED
RISING COSTS



REGULATIONS



ENVIRONMENTAL
AND INSURANCE
COMPLIANCE



ENFORCED
BYLAWS AND
LEGISLATION



FORCED
EXPENDITURE



AND NOW 'GREEN
IS IN'



IT WOULD SEEM THAT A FULL-TIME LEGAL TEAM IS REQUIRED, SIMPLY TO ATTEND TO THE ABOVE

The laws and insurance

It is a financial and physical balancing act to meet the requirements of the law and meet policy conditions set out by insurers.

ON THE ONE HAND



INSURANCE

Policy contractually falls directly onto the policy holder and the slightest failure to comply, could result in the insurer refusing liability in part or in full.

AND ON THE OTHER HAND



THE LAW

Various governmental institutions (ie. Occupational Health and Safety, Fire Department and Department of Labour) are continually legislating new laws and by-laws

The law says comply

As a business owner, what risks are you immediately faced with?

THE RISK OF CLAIMS NOT BE PAID



INSURANCE

Insurance contracts stipulate that the policy holders must always comply with local and national legislation, including any municipal by-laws. If not, the insurer reserves the right to refute any claims

THE RISK OF FINES / IMPRISONMENT



THE LAW

The Department of Labour is forced to reduce Workmen's Compensation claims and to regulate the industries through fines or imprisonment

THIS NATURALLY ADDS TO THE RISING COSTS OF THESE FORCED REGULATIONS AND CONDITIONS



THE WHY?

WHY IS IT IMPORTANT FOR YOUR BUSINESS
TO BE COMPLIANT?



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EVENTS

What the law states

By law, every employer is required to provide, as far as reasonably practicable, a hazardous-free working space which impacts the following:-



Health and Safety is a continuous activity, not an event

Department of Labour urges employers to comply with Health and Safety laws via media statement

Department of Labour has threatened to come down hard on employers failing to comply Occupational Health and Safety (OHS) laws,

at an inspectors' conference was told in Cape Town yesterday. Tibor Szana, Director: Civil and Explosives in the department, was speaking on the implications of the forthcoming legislative amendments that are meant to improve the work of inspectors in ensuring compliance with the law.

"We all have to understand **that the ultimate responsibility for OHS lies with the employer**. No amount of inspection will make the place safer unless the employer comes to the party. ***"Health and Safety is a continuous activity not an event. This is not a rocket science and should be second nature to employers"***.

He said employers are expected to do an about turn on OHS." Those employers who continue to do the same thing should not expect to get the same results from labour inspector.

Those employers who do not listen could soon find themselves on the rocks. We therefore urge employers to not play with worker's lives", Szana said.

Sam Morotoba, Deputy- Director General Public Employment Services (PES) said with the ever increasing influx of foreign nationals in the country, the scope of the inspectors is going to expand because Home Affairs will increasingly ask the Department of Labour to consider giving those people work permits.

He also said fines that could be imposed by the labour court include instances where the employer is:-

- Requiring or permitting a foreign national to perform work for which such foreign national is not authorized to perform in terms of his or her work permit;
- Failing to display a certificate of registration in a conspicuous place on the premises of a private employment agency;
- Retaining a work seeker's original identity card or qualifications;
- Charging a fee to any individual work-seeker for employment services, unless such is provided for by notice in the Gazette;
- Deducting any amount from an employee's remuneration in respect of the placing of that employee in employment;
- Requiring or permitting an employee to pay any amount in respect of the placement of that employee;
- **Failing to keep up-to-date records**

Nkosinathi Nhleko, Director General of the department said "The amendment to our pieces of legislation such as Basic Conditions of Employment Act, Labour Relations Act and the Employment Equity Act are also based on our reflection into the practicality of implementation. As we reflect as social partners we are able to identify areas of challenges in the implementation of the legislation and agree on the amendments which are required to be in place with a view to ease service delivery and compliance.

Media Statement: Department of Labour.

Now ask yourself - Are we compliant?

What answer do you feel represents your situation?

NO, I AM NOT COMPLIANT



WHY ARE YOU NOT COMPLIANT?

Are you challenged by the complex legislation? Do you feel it costs too much to become fully compliant?

I AM COMPLIANT, BUT



NOT REALISING THE FULL BENEFITS?

Keeping up to date with legislation, identification of all risks and effects on my business is a challenge, therefore I am just happy to operate as is

HOW DO I GO FORWARD TO REAP THE REWARDS OF BEING FULLY COMPLIANT?



LET US HELP YOU BY EXPLAINING **HOW?**



THE HOW?

LET US PROVIDE YOU WITH A FINANCIALLY VIABLE SOLUTION, THAT MEETS YOUR REQUIREMENTS



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EDUCATION



EVENTS

Understanding the OHS landscape (continued)

We provide a various Occupational Health and Safety solutions to all sectors of industry

TRAINING

We offer a full range of accredited health and safety courses

INSURANCE RISK MANAGEMENT AND ASSESSMENT

We partner with the insurance industry to reduce broker liability and protect clients against from loss of assets, ensuring all procedures are in place, ensuring all claims are paid

CLIENT AGENT AND CONTRACTORS

We act on your behalf and assume all health and safety responsibilities

01

02

03

04

05

06

HACCP / FSSC / FOOD HYGIENE

We provide assistance in HACCP (Hazard Analysis for Critical Control Points), FSSC 22000 to ensure our clients are compliant in respect of food hygiene, including all segments of the food industry such as growing, harvesting, processing, manufacturing, distributing, and merchandising to preparing food for consumption

RISK MANAGEMENT AND ASSESSMENTS

We provide practical risk analysis and management tailored to specific industries and occupations, ensuring compliance

SAFETY FILES

We provide all documentation required in terms of the provisions of the Occupational Health and Safety Act. The safety file must be kept on the premises and made available to inspectors

Understanding the OHS landscape

We provide a various Occupational Health and Safety solutions to all sectors of industry

PREMISE AUDITS

We provide practical risk analysis and management tailored to specific industries and occupations, ensuring compliance

PERSONAL PROTECTIVE EQUIPMENT AND

We provide a range of specialized clothing and equipment worn by employees for protection against health and safety hazards, inclusive of signage

FIRE FIGHTING EQUIPMENT

We provide fire equipment (ie. Fire extinguishers, etc) as well as signage

07

08

09

10

11

12

STANDARDS AND REQUIREMENTS

We ensure that you are aligned to specified manufacturer standards and requirements

SURVEILLANCE AND MONITORING, CCTV AND SOLAR

We provide a range of surveillance, monitoring, CCTV and solar solutions to our clients

EVACUATION PLANS AND EMERGENCY PROCEDURES

We provide evacuation plans and emergency procedures to clients, relative to their industry

Our Value Add Solution

We have developed a 'Unique Product Line' in partnership with the insurance sector

PREFERENTIAL PREMIUM RATE

Our product line incorporates insurance premium benefits with various insurance service providers.

We also provide a Business Management Tool, which also links to Financial Service Providers, giving brokers access to audits, certificates and compliances required to comply with the Law and Insurance conditions.



FRONTLINE™
UNDERWRITING MANAGERS (PTY) LTD



Our Value Add Solution

We have developed a 'Unique Product Line' in partnership with the insurance sector

KNOW YOUR SAVING!
DURING YOUR FREE, NO OBLIGATION RISK ASSESSMENT, COMPLETE THIS ONE PAGE BROKER AUTHORISATION, AND WE WILL BE ABLE TO SHOW YOU WHAT YOUR SAVING WILL BE? IT REALLY IS, JUST THIS SIMPLE!

Date:

Insured:

The Manager:

Santam Mutual & Federal Frontline UM Auto & General Other

I, the undersigned, hereby confirm that you should supply Alwyn Bamberger Financial Services of the policy and all information available for them to determine our short-term insurance needs

Information on personal policy

Check to confirm

SIGNATURE

Information on business policy

Check to confirm

SIGNATURE

All information is treated as confidential

I confirm that I am authorized to sign this document

SIGNATURE

ID / COMPANY / CC NUMBER:

POLICY NUMBER:

TELEPHONE NUMBER:

(W)

(C)

(H)



Five reasons to partner with us!

By partnering with us, your business will be able to rest in the fact that it is compliant



LET US KEEP YOU COMPLIANT!

Benefits of being compliant in accordance to Act

There are four important and financially beneficial reasons to ensure your business is compliant:-



INCREASED PRODUCTIVITY

Employees working in a safe and happy environment are more productive



ABSENTEEISM IS REDUCED

With safe and happy environment, employees enjoy coming to work



LOWER RISKS

By eliminating risks within the workplace, your business can reduce losses caused by injury or loss of life



SAVE MONEY

Reduce operating costs in your business, including insurance premiums, through preventative risk management.

IT MAKES BUSINESS SENSE TO ENSURE THAT YOUR BUSINESS IS COMPLIANT

Request a FREE, no obligation risk analysis

To understand your personal and industry needs, the following BIG STEPS forward need to be taken

ACTION CONTACT

We meet with you and discuss your business and current situation.

ACTION SITE AUDIT

We visit your site and do a complete risk assessment and audit

ACTION ACCEPTANCE

On acceptance of quote, the insurance provider will do an independent assessment, with the revised premium benefit.

ACTION COMPLIANCE

Final service level agreement approved and timelines established

ACTION START SAVING

On agreed date, implementation of services agreed upon



ACTION DATA:

1. On completion of assessment of company needs, a cost analysis will be submitted for evaluation by client, as well as to insurance company
2. Services required are highlighted

ACTION DATA:

1. All legalities are completed and finalized
2. Costs are approved
3. Timelines agreed upon

Word and Mouth



**DON'T TAKE OUR WORD
FOR IT. SEE WHAT OUR
CLIENTS AND WHAT OUR
MEDIA EXPOSURE HAVE
TO SAY!**

Endorsement

SAMBRA

CANNINGS

C.C. CANNING (CAPE) (PTY) LTD.

August 2016

TO WHOM IT MAY CONCERN

Safety Solutions Africa has been attending to our Health and Safety compliance for some time now and I take pleasure in writing this letter of recommendation.

I would like to express our complete satisfaction with their service and their level of attention to all matters relating to their field of expertise, in our business.

They are aware of the differences between structural and non-structural and take this into account. They understand our particular needs and situations and are more than competent to deal with us professionally and efficiently.

The consultant is always available to assist us with our requests and is careful to communicate clearly with us regarding appointments to conduct our monthly audits.

After the initial stage of assisting us to become compliant, these monthly visits are necessary to ensure that we are kept up to date with requirements to keep our working environment safe for our employees and our customers.

I hereby encourage anyone who needs assistance in this regard, to make use of Safety Solutions Africa.

Yours sincerely



Charles Canning: Director



Specialists in Collision Repairs & Spraypainting - Approved Volkswagen Motor Body Repairer

Vat Reg. No. 4720101866 • Reg. No. 1960/004446/07

Word and Mouth

Don't take our word for it ... see what our clients say about us ...



HR and Procurement

SSA joined our business when we had virtually no Health and Safety practices in place following the company's re-startup . In a relatively short time, with regular – at least weekly - interventions , we are almost up to speed . Management can stay focused on getting the business back on track with SSA ensuring compliancy to the Health and Safety regulations



Compliance and Standards Coordinator

It's been a pleasure having Safety Solutions Africa on board with us as a Group. We have a long standing relationship and value the support we receive even when one has to complain about something it gets sorted out in a very professional manner. The service delivery is fantastic and no job is too big for your team. Our monthly inspection gets done on time and the safety teams within the group work very well with your team.

Is a pleasure to have you on board and at least we can tick the boxes when it comes to loyalty, dedicated and professional service, to have an outside Company assist us with all the Safety procedures is defiantly worth it.

Safety Solutions Africa (SSA) supplies 'Health and Safety peace of mind' by monitoring and reporting on compliance in our company. SSA audit our premises and rate our compliance to the current Health and Safety legislation by assisting us with setting up a safety file, arranging legal appointments, training employees, and ensuring monthly site audits are done, etc. This efficient service allows us to focus on our core business and our compliance rating went up from 42% to 94% currently. SSA ensures that Occupational Health & Safety is in professional hands at all times and they are only a phone call away if there is an emergency.



ntip

NATIONAL TOOLING
INITIATIVE PROGRAMME

Word and Mouth Continued ...

Don't take our word for it ... see what our clients say about it ...

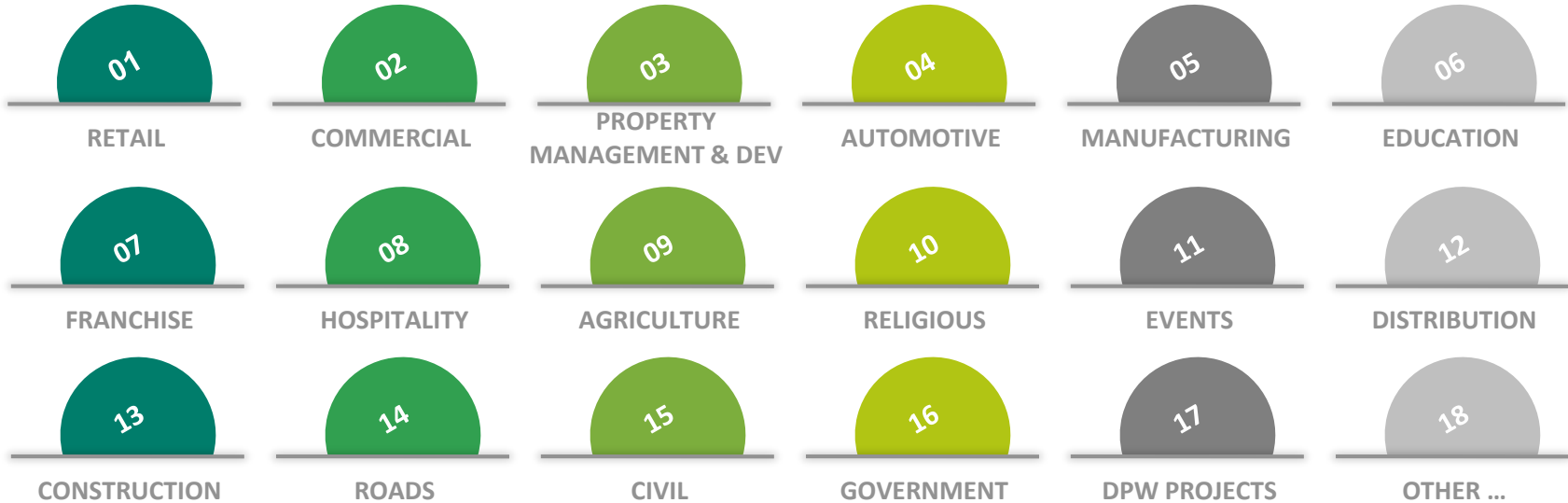
Director and Health and Safety Representative

"SSA has helped us to be more vigilant about Health and Safety in the workplace. Thanks to Alenda, we have learnt to look at situations in a different way, to address the problem and not to just walk the other way. She has helped us to implement many improvements that have had a long term impact on the health and well-being of our staff. The staff are complying with the rules of wearing the correct PPE and more importantly they understand why they must wear it. The Toolbox Talks has become a standard agenda in our morning meetings to educate our staff on health and safety issues in the workplace. A special thank you to Alenda who has been the reason why we have flourished in the past few months. She is an excellent auditor and mentor to us on health and safety issues and we value the lessons we have learnt. We enjoy the audits and the preparation for it and it feels good to say that Cab Foods is Health and Safety compliant!"



Industries

An overview of the different industries we have serviced



Clients who have trusted us over the years

A graphic overview



Betcrete EDEN
INNOVATIVE POLYMER
Tel: 044 884 0770
Fax: 044 884 0770
www.betcrete.co.za



Betcrete WP
INNOVATIVE POLYMER



**MURRAY AND DICKSON
CONSTRUCTION (PTY) LTD.**



C/O NIEL HARE & JOHN VAN NIEKERK STREET, ATLANTIS 7349, CAPE TOWN,
SOUTH AFRICA - P.O. BOX 1582, DASSENBERG 7350, CAPE TOWN
TEL: (+27)-21- 577 2192-3-4 FAX: (+27)-21- 577 3795
E-MAIL: info@ahlesa.com WEB: www.ahlesa.com

Reg No: 161670307

Clients who have trusted us over the years

A graphic overview



Future Systems & Networks



Media Releases

Keep up to date with all the latest happenings in the OSH with all sectors and industry

Together with our partners, we regularly do press releases, targeting various industries.

Voorsorg is beter as nasorg

Die versekeringsbedryf het onwillekeurige saamgestem dat die landboubedryf, en meer spesifiek die boer, oor die algemeen nie besutuur word nie en tog ook onderwerp is aan al die voldoeningseistes waarop versekeringsmaakelaars staatmaak ten einde aan die Beroepsgeondheids- en Veiligheidswette te voldoen.



Alyn Bamberger, lid van die Financial Services and Capital Markets Review Commission (FSCM), sê dat die boer nie altyd die risiko van aanspreekbaarheid dra nie, maar dat dit dikwels deur ander partye oorgedra word. Dit beteken dat die boer nie altyd die risiko van aanspreekbaarheid dra nie, maar dat dit dikwels deur ander partye oorgedra word.

Gevoelens van risiko verskrik dikwels mense, maar dit is belangrik om te verstaan dat dit dikwels deur ander partye oorgedra word. Dit beteken dat die boer nie altyd die risiko van aanspreekbaarheid dra nie, maar dat dit dikwels deur ander partye oorgedra word.

Antispeer die hele risiko-landskap
Wanneer daar 'n risiko-aanspreek is, is dit dikwels deur ander partye oorgedra word. Dit beteken dat die boer nie altyd die risiko van aanspreekbaarheid dra nie, maar dat dit dikwels deur ander partye oorgedra word.

Risiko's wat deel is van die dag-tel-dag aktiwiteits- en planne is dikwels deur ander partye oorgedra word. Dit beteken dat die boer nie altyd die risiko van aanspreekbaarheid dra nie, maar dat dit dikwels deur ander partye oorgedra word.

Die Geonormering en veiligheidsvoorsorging van die landboubedryf, en meer spesifiek die boer, is dikwels deur ander partye oorgedra word. Dit beteken dat die boer nie altyd die risiko van aanspreekbaarheid dra nie, maar dat dit dikwels deur ander partye oorgedra word.

Bamberger moedig mense aan om te verstaan dat die boer nie altyd die risiko van aanspreekbaarheid dra nie, maar dat dit dikwels deur ander partye oorgedra word.

Ken die wettige landskap
John Kilian, lid van die Board of Directors van Safety Solutions Africa, sê dat die boer nie altyd die risiko van aanspreekbaarheid dra nie, maar dat dit dikwels deur ander partye oorgedra word.

As gevolg hiervan maak dit sin vir mense om te verstaan dat die boer nie altyd die risiko van aanspreekbaarheid dra nie, maar dat dit dikwels deur ander partye oorgedra word.

Sodoende is beide die versekeringsmaakelaar en die boer nie altyd die risiko van aanspreekbaarheid dra nie, maar dat dit dikwels deur ander partye oorgedra word.

Die versekeringsmaakelaar en die boer is dikwels deur ander partye oorgedra word. Dit beteken dat die boer nie altyd die risiko van aanspreekbaarheid dra nie, maar dat dit dikwels deur ander partye oorgedra word.

Dis 'n spesifieke teken van regeringsbeheer om te verstaan dat die boer nie altyd die risiko van aanspreekbaarheid dra nie, maar dat dit dikwels deur ander partye oorgedra word.



John Kilian
CEO
Safety Solutions Africa (SSA)



Alyn Bamberger
Besturende Direkteur
Safety Solutions Africa (SSA)

Mitigate industry changes to risk management

For reaching changes in the risk management landscape will have major consequences for brokers unless they mitigate this risk by partnering with professional organisations that can guide them through the process and ensure compliance with regulations.



Alyn Bamberger, who is a member of the Financial Services and Capital Markets Review Commission (FSCM), says that the latest amendments relating to risk management will have far-reaching consequences if brokers and clients do not adjust to the changes in the risk management landscape.

Complying with specific requirements
Professionals in the insurance industry are required to comply with the rules and regulations of the various regulatory bodies. This means that brokers and clients need to ensure that they are compliant with all the requirements of the relevant regulatory bodies.

One of the key requirements is to ensure that the risk management process is compliant with the relevant regulatory requirements. This means that brokers and clients need to ensure that they are compliant with all the requirements of the relevant regulatory bodies.

It is important that brokers and clients understand the requirements of the relevant regulatory bodies. This means that brokers and clients need to ensure that they are compliant with all the requirements of the relevant regulatory bodies.

Getting help
In order to assist with the risk management process, brokers and clients need to ensure that they are compliant with all the requirements of the relevant regulatory bodies. This means that brokers and clients need to ensure that they are compliant with all the requirements of the relevant regulatory bodies.

John Kilian, Risk Management Consultant from Safety Solutions Africa, says that the right health and safety consultancy has the resources and expertise to partner with brokers throughout this process. It is important that brokers and clients understand the requirements of the relevant regulatory bodies.

He continues by stating that risk management consultants add significant value by working hand-in-hand with brokers and their clients.



In order to help mitigate risks, it is important that brokers and clients understand the requirements of the relevant regulatory bodies. This means that brokers and clients need to ensure that they are compliant with all the requirements of the relevant regulatory bodies.

Documentation is a key component of this, and it is important that brokers and clients understand the requirements of the relevant regulatory bodies. This means that brokers and clients need to ensure that they are compliant with all the requirements of the relevant regulatory bodies.

An important aspect of health and safety is wellness, and this needs to be factored in. By providing employees with knowledge related to health, hygiene, and safety, employers can help to reduce the risk of illness and injury. This means that brokers and clients need to ensure that they are compliant with all the requirements of the relevant regulatory bodies.

By partnering with specialised risk management consultants, the risk to both brokers and their clients can be mitigated. This means that brokers and clients need to ensure that they are compliant with all the requirements of the relevant regulatory bodies.



John Kilian
Risk Management Consultant
Safety Solutions Africa (SSA)

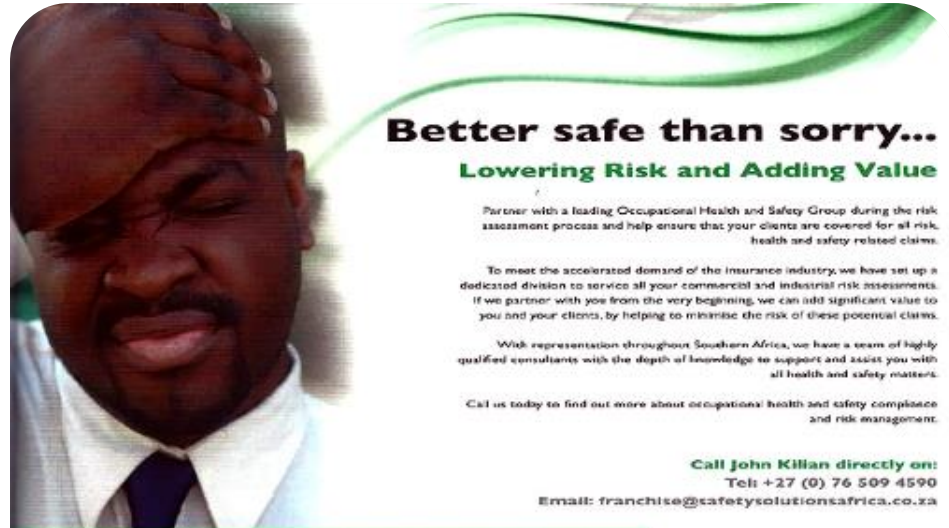


Alyn Bamberger
Managing Director
Safety Solutions Africa (SSA)

Media Releases Continued ...

Schedule of insurance endorsement to the General Section of the Policy Wording General Condition

- **Prevention of loss** The Insured shall take all reasonable steps and precautions to prevent accidents or losses including but not limited to compliance and adherence to laws and regulations which are material to the risk.
- **The insured warrants that** all laws, regulations, by-laws and rules that apply to any matter for which cover is provided in terms of the policy (irrespective of whether the laws, regulations, by-laws and rules are in force at the date the policy is issued, or are enacted after that date) shall be adhered to at all times.
- The **failure to adhere to** any applicable law, regulation, by-law or rule shall entitle the insurer to reject any claim where such failure is material to the claim.



Better safe than sorry...
Lowering Risk and Adding Value

Partner with a leading Occupational Health and Safety Group during the risk assessment process and help ensure that your clients are covered for all risk, health and safety related claims.

To meet the accelerated demand of the insurance industry, we have set up a dedicated division to service all your commercial and industrial risk assessments. If we partner with you from the very beginning, we can add significant value to you and your clients, by helping to minimise the risk of these potential claims.

With representation throughout Southern Africa, we have a team of highly qualified consultants with the depth of knowledge to support and assist you with all health and safety matters.

Call us today to find out more about occupational health and safety compliance and risk management.

Call John Kilian directly on:
Telt: +27 (0) 76 509 4590
Email: franchise@safetysolutionsafrica.co.za

Safety Solutions Africa is a member of the South African Institute of Occupational Safety and Health (Salosh), as well as the global Institution of Occupational Safety and Health (IOSH).

Head Office +2721 979 2410 JHB Office +2711 440 7551
www.safetysolutionsafrica.co.za

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OCCUPATIONAL HEALTH AND SAFETY
RISK • RISK • SAFETY FILE • APE • TRAINING

Media Releases Continued ...

Article in EC Industrial and Business News

EC INDUSTRIAL & BUSINESS NEWS

COMPANY & PRO

Occupational health and safety training critical

SAFETY Solutions Africa (SSA) is a national Health and Safety Company with services reaching into Africa. It is an organisation providing a total Occupational Health and Safety solution to all sectors of industry. SSA's comprehensive range of services include risk management assessments incorporating insurance risk analysis right through to premises audits, labour law, ISO standards, acting as client agent, managing contractors, the supply of personal protective equipment, as well as providing training and employee wellness programmes.

Training is a key component of Occupational Health and Safety and SSA provides a comprehensive array

of training courses to meet this need. Maida Keese, Training Manager at Safety Solutions Africa states, "If employers invest in their employees by providing proper training and safety in the workplace this will result in boosted performance and therefore increased profitability".

Occupational Health and Safety courses provided by SSA include First Aid, levels 1 to 3; a range of Fire Fighting courses; Health and Safety representative training; Hazard identification and risk assessment; HIV-Aids awareness as well as snake identification and bite treatment courses. The organisation also provides Emergency Care and Safety Institute (ECSI) and American Heart

Association (AHA) medical training courses in addition to a number of other training courses.

SSA's Training Courses are accredited by the Department of Labour, various SETAs, and the Emergency Care and Safety Institute (ECSI). Instructors are all current HPCSA registered Emergency Care Providers with additional SETA qualifications. In addition to their own training venue training can be presented on site.

SSA is also currently working in conjunction with the Department of Labour to educate employers and employees on risk management by providing Legal Liability seminars to the industry.

Enquiry No: 6'

Enquiry No: 6'

“

**RATHER PREPARE AND PREVENT
THAN REPAIR AND REPENT**

”

HEAD OFFICE +27 21 979 2410 WWW.SAFETYSOLUTIONSAFRICA.CO.ZA

S SAFETY
SOLUTIONS
AFRICA™

OCCUPATIONAL HEALTH AND SAFETY
RISK MANAGEMENT SERVICES